



Pricing Structure Effective Jan 1, 2008

Consultation:

First Visit – Free up to one hour
Subsequent time - \$150/hour (10 minute increments)

Printed Circuit Board (PCB)

Layout \$125/hour
Photo-tools \$ 50/each
Prototype PCB \$100/each typical with \$50/setup

Special Engineering Requirements bid on individual basis

Engineering:

\$200 per hour in house plus expenses
\$280 per hour on site plus \$0.40 per mile and expenses

Assembly:

Individually Bid
Normal Turnaround time is four weeks
Two week turnaround add 50%
One week turnaround add 100%
\$200 setup on orders less than 100 pieces
\$250 tooling per job (if required – covers for 1 year)

Special Tooling: Industry Pricing

Graphic Arts Layout/Design: \$100/hour
Documentation/Instructional Writing Services: \$100/hour
Screen Printing: \$200 screen setup and tooling (covers only life of screen)
\$3.00 print, minimum \$300 per print run.

Duplicate Documentation:

\$2.00 per page (Mailed or PDF) – No faxes for customer security

Feasibility Study : \$2000 per project plus expenses
Patent Search : \$300 preliminary search

Terms: 50% down before work can start, 25% on delivery with the balance due thirty days thereafter. (with approved credit). Purchase Order or Letter of Authorization required on ALL Jobs.

LISTED FEES ARE GUIDELINES ONLY. CALL TODAY FOR A PROMPT PRICE QUOTATION
ON YOUR SPECIFIC PROJECT: (256)247-7338 or toll free (800)598-6904.